

# Sage 200 Customer Relationship Management (CRM) Comparison Datasheet

Sage offer CRM for sale both as a standalone product and as part of the Sage 200 Suite. It is important to note that there are a number of differences between the integrated Sage 200 CRM product and the standalone Sage CRM offering. Please ensure you highlight these differences when positioning CRM to customers:

Sage CRM	Sage 200 CRM
Ships version 7.1	Ships version 7.1 from the launch of Sage 200 Suite v2011
*CRM service packs released quarterly	Sage 200 CRM service packs released quarterly basis
Inaport available at extra cost	Inaport not available
PDA license option available	Sage 200 Mobile includes some CRM views out of the box. Business Partners can also create their own workspaces which can then be deployed on a mobile device
Solo available	No solo option available
Standalone quotes and orders	Standalone quotes and orders not available (replaced by Sage 200 web quotes & orders)
SQL Server and Oracle database supported	Oracle database not supported
	Requires an installation of full Sage 200 Financials & Commercial Client for every CRM user** for full Quote/Order functionality.
	Requires installation of Sage 200 form launching application for every CRM user to allow full Quote/Order functionality.

\* Please note that the Sage CRM quarterly service packs should be applied to Sage CRM only, and not to the Sage 200 CRM product. Sage 200 CRM service packs are released independently to those for the standalone product.

\*\* Please note that this does not count as one of your Sage 200 concurrent user licenses

#### Third party applications

Please contact the relevant 3rd party developer for information about any third party applications that integrate with Sage CRM; as Sage does not sell or support these applications direct either with standalone CRM or Sage 200 CRM.

For more information call  
**0845 111 99 88** or visit  
[www.sage.co.uk/sage200suite](http://www.sage.co.uk/sage200suite)



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