

Kurt Mueller

CUSTOMER PROFILE

Founded in Germany in 1934, Kurt Mueller has achieved global success with its production of software components for loudspeakers. To increase its production capacity, the company expanded its operations into the UK around forty years ago. Today the company remains one of the few suppliers of specialist cones and suspensions to the professional entertainment industry with its products typically being used for prosound, personal address and guitar speakers.

THE CHALLENGE

When it came to managing its manufacturing processes and accounting, Kurt Mueller (UK) Ltd relied heavily on a manual process involving spreadsheets and paper-based systems which were labour and time intensive and prone to inaccuracy. With the business growing, the company's information requirements evolved and the need for greater levels of transparency and accuracy across business-critical financial data became paramount. Consequently, Kurt Mueller sought to introduce a computerised financial management and manufacturing solution.


THE SOLUTION OF CHOICE

Opera II offered Kurt Mueller an integrated financial and manufacturing solution that could scale to meet the changing needs of the business while being functionally rich, reliable and cost effective. Opera II combines extensive financial and accounting capabilities with advanced manufacturing management tools that help Kurt Mueller to understand its financial and production processes more comprehensively and accurately than previously possible.

Geoff Haynes, Finance and Production Manager for Kurt Mueller commented: "Pegasus solutions were highly recommended to us and the breadth of financial and manufacturing functionality on offer from Opera II made it a logical choice for us. We have been able to formalise our processes and for the first time we have had access to key information from our business in a consistent and easy to interpret format."

KEY BENEFITS

Kurt Mueller has noted a marked improvement in its level of business understanding since the implementation. Geoff Haynes continued: "Quite simply, Opera II works. It is reliable and robust and it does what it says it will, delivering quality management and financial information to the right people, in the right format and at the right time."



*“ We are confident that
Opera II will be able to meet
our ever-changing needs
now and in the future ”*

Number of Users: 10

Modules: System Manager, Sales Ledger, Purchase Ledger, Nominal Ledger, Multi-Currency, Cashbook, EC VAT, Payroll, Personnel, P11D, Reporter



KURT MUELLER (UK) LTD

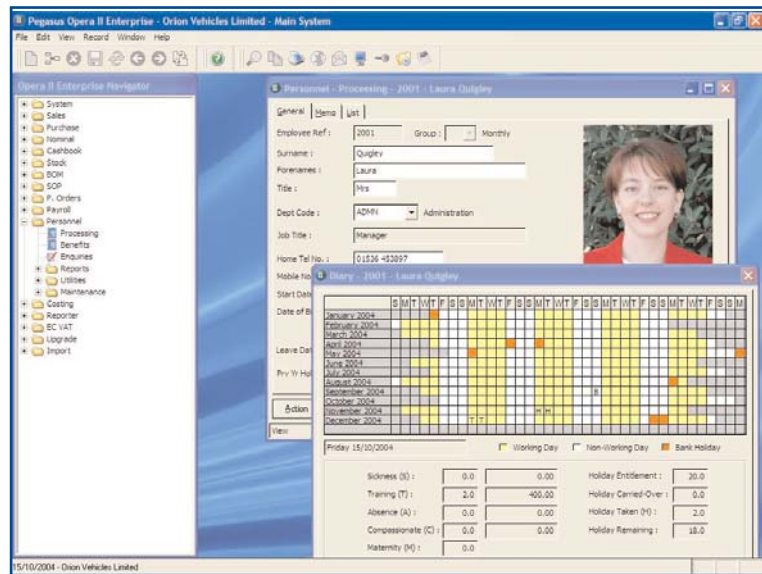
Pegasus Software was established in 1982 and our core business has always been developing PC-based accounting and business software solutions for small and medium-sized businesses. We have been a market leading supplier of modular software for over 20 years, and we have an in-depth understanding of the small and medium-sized market. This enables us to produce innovative software solutions that add real business benefits and value to our customers.

All Pegasus products are sold and supported through our highly skilled network of Certified Partners. This is because we believe that our customers are best served by a channel of dedicated, independent specialists who can provide top quality local Pegasus support. Our Partners provide a complete service, from pre-sales consultation to installation, training and after-sales support; ensuring that our customers buy the Pegasus product that is right for their business.



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The project has delivered numerous benefits to Kurt Mueller. Most notably the company has been able to streamline its operations, making the management of business-critical information more efficient. For the first time the company has accurate information from its finance and manufacturing processes at its fingertips. Unlike the majority of other solutions, Opera II is readily customisable and can be tailored to meet a customer's specific needs. This was an essential attribute that Kurt Mueller required, and the company has been able to define the key system requirements and fit the technology to those needs exactly.

From a user perspective, Kurt Mueller staff find Opera II easy to use and the information generated from the data to be of a consistently high standard. Judy Welfare, Personnel and Payroll Officer commented: "As one of the main users of Opera II, I can say with confidence that it has significantly improved the efficiency of the payroll function and made my life much easier. Indeed our year-end returns are now completed relatively quickly and painlessly. The level of support I have received is invaluable and combined with the technology itself, it enables me to spend more time actually doing my job rather than handling and reconciling endless spreadsheets and paperwork."

THE PARTNER CONNECTION

Pegasus delivers Opera II Enterprise through a network of Channel Partners. Kurt Mueller chose Profile.co.uk, a Pegasus Gold Certified Partner.

Kurt Mueller has an excellent relationship with Profile.co.uk and commented, "We are confident that our ever-changing information needs will be met both now and in the future. I have no hesitation in recommending Pegasus and Profile.co.uk"

For details of your local Pegasus Partner and more information on the advantages Opera II could bring to your business, contact the Pegasus team on 0800 919704; alternatively, e-mail info@pegasus.co.uk or visit www.pegasus.co.uk/findapartner.